



November 2022

Civetta Nanjia exploits idiosyncratic pricing opportunities that exist within ASEAN small-to-mid-cap equities (SME) which are driven principally by the lack of international analyst coverage and minimal institutional focus. The team exploits these anomalies with their 'boots on the ground'/on-site diligence, combined with deep-value, bottom-up stock picking, their 40+ years experience investing in local markets, and extensive personal relationships. The fund's stock selection focuses on deeply discounted valuations, solid dividends and strong growth prospects to generate significant alpha vs comparable vehicles. Based in Hong Kong and Bangkok, the strategy provides long-only exposure to this dynamic region.

Commentary

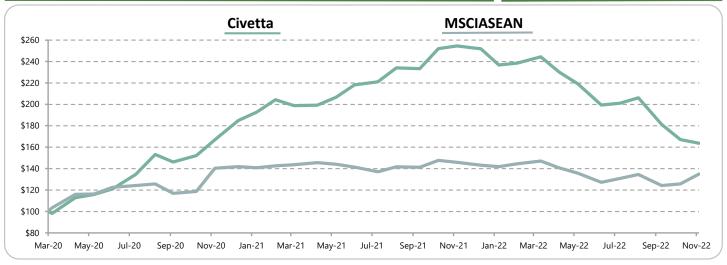
ASEAN markets began to recover in November having been caught up with the aggressive selling seen in developed markets. This indiscriminate selling (particularly Vietnam) has driven portfolio valuations to extremely attractive levels; 7x forward earnings compared with 17x for the MSCI US Small Cap Index. The trailing dividend yield for the portfolio is 6.5% compared with 1.6% for the US index. Note that the MSCI ASEAN Index has posted annualized returns of negative 2.4% over the past 10 years compared with positive 11.1% for the MSCI US Index. This (massive) underperformance is even more pronounced in the small cap segment with the MSCI Indonesia Small Cap Index (for example) posting negative annualized returns of 10.9% over the past 10 years.

Geo-political tensions should continue to underpin a significant shift in manufacturing from China to ASEAN marking the best entry point into the region's equities in over 35 years. The shift in manufacturing from Japan to ASEAN in the second half of the 1980s was the last golden period for the region's economies and equity markets. A likely shift in Chinese manufacturing towards the ASEAN region over the coming years should also bring significant positive benefits to the region's economies and equity markets.

Portfolio valuations: 8x trailing PER, 7x forward PER, 1.1x trailing PB & 6.5% trailing yield

	Civetta	MSCIASEAN
MTD	-2.0%	7.4%
YTD	-35.0%	-5.7%
Inception (UCITS)	63.6%	35.0%
Strategy Inception*	100.1%	27.8%

* Including Returns from the Civetta Asia Master Fund SA since 2012



The above chart pertains to the performance of the Nanjia Civetta UCITs Fund from 26th March 2020. Figures prior are actual gross Returns from the Civetta Asia Master Fund SA - Audited by Deloitte from November 2013 to February 2020 adjusted for class I management and performance fee. This document is issued by Nanjia Capital Limited in the capacity as a distributor and has not been reviewed by the Hong Kong Securities and Futures Commission.

Geographic	Current Month	From Market	From Currency	Year to Date	From Market	From Currency	
Vietnam	-3.40%	-3.81%	0.40%	-23.12%	-19.92%	-3.21%	
Indonesia	-0.34%	-0.17%	-0.17%	-3.49%	-1.64%	-1.85%	
Singapore	0.99%	0.90%	0.08%	-1.24%	-1.17%	-0.07%	
Philippines	0.17%	0.05%	0.12%	-1.51%	-1.09%	-0.42%	
Thailand	0.17%	0.09%	0.09%	-1.21%	-1.09%	-0.12%	
Malaysia	0.61%	0.46%	0.16%	-0.45%	-0.27%	-0.18% -0.11%	
Others	0.18%	0.13%	0.05%	-0.74%	-0.64%		
Sector	Current Month	From Market	From Currency	Year to Date	From Market	From Currency	
Financials	icials -0.16% -0.16%		0.00%	-4.49%	-4.31%	-0.18%	
Materials	erials -0.37% -0.81%		0.44%	0.44% -8.81%		-0.73%	
Industrials	0.68%	0.50%	0.17%	-3.63%	-2.77%	-0.87%	
Transportation	-0.63%	-0.63%	0.00%	-2.62%	-1.97%	-0.66%	
Real Estate	-0.65%	-0.64%	0.00%	-5.83%	-5.08%	-0.75%	
Consumer Discretionary	0.07%	0.16%	-0.09%	-1.83%	-0.70%	-1.14%	
Utilities	-0.56%	-0.54%	-0.01%	-0.58%	-0.12%	-0.46%	
Technology	0.61%	0.46%	0.16%	-0.45%	-0.45% -0.27%		
Consumer Staples	-0.04%	-0.15%	0.10%	-1.36%	-0.81%	-0.55%	
Healthcare	0.05%	0.07%	-0.02%	-1.32%	-1.06%	-0.26%	
Advertising Agencies	-0.03%	-0.02%	-0.01%	-0.27%	-0.18%	-0.08%	
Retail Trade	-0.59%	-0.59%	0.00%	-0.59%	-0.47%	-0.12%	

	Strategy Inception	MSCI ASEAN		
Trailing Period Returns				
Since Inception	100.1%	27.8%		
12 Months	-35.7%	-7.5%		
Returns				
Compounded Annual Return	6.5%	2.3%		
Compounded Monthly Return	0.5%	0.2%		
Dividend yield	6.5%	3.1%		
Estimated Forward P/E	7x	na		
P/E	8x	18x		
Risk Measurements				
Standard Deviation	17.2%			
Sharpe Ratio	0.2			
Sortino ratio	0.3			
Treynor Ratio	1.2			
Greatest Monthly Loss	-12.0%	-11.0%		
Highest Monthly Return	17.2%	18.4%		
Average Monthly Gain	3.9%	3.2%		
Average Monthly Loss	-3.8%	-3.1%		
Percent Positive Months	75%	70%		

Performance Attribution

Top 4		Bottom 4				
FRENCKEN GROUP LTD	0.82%	VIGLACERA CORP JSC	-0.59%			
FORMOSA PROSONIC IND	0.61%	ERAJAYA SWASEMBADA TBK PT	-0.47%			
Mitra Pinasthika Mustika Tbk.	0.50%	INDUSTRIAL URBAN DEVELOPMENT JSC NO 2	-0.44%			
KALIMANTAN GOLD CORP	0.18%	Hai An Transport & Stevedoring JSC	-0.42%			





Y/M	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2020			-1.7%	14.9%	2.5%	4.5%	11.2%	13.8%	-4.5%	4.1%	9.7%	10.8%	84.9%
2021	4.3%	5.9%	-2.7%	0.2%	3.7%	5.6%	1.3%	5.9%	-0.3%	8.0%	1.1%	-1.1%	36.2%
2022	-6.0%	0.7%	2.5%	-5.8%	-4.8%	-9.0%	0.8%	2.5%	-12.0%	-7.9%	-2.0%		-35.0%
		2012	201	.3 20	014	2015	2016	2017	201	8 :	2019	up to Fe	b 2020
Civetto	ta 18.8% 14.0% 7.2% -21.5% 9.1% 27.1%		-19.6	6%	3.5%	-8.8	3%						
MSCIASEAN		18.9%	-7.4	1% 3.	2%	-20.7%	2.9%	27.1%	-11.4	% !	5.3%	-13.	8%

Stock Digest

Formosa Prosonic Industries (FPI, market cap US\$208mn) is a leading manufacturer of home audio, musical instruments and components based in Malaysia. It is an OEM manufacturer to global multi-national companies such as Bose and Yamaha. The industry is experiencing strong global growth given the advent of wireless products. FPI should be another ASEAN company to gain market share from Chinese competitors.

Revenues continued to recover strongly in 3Q22 (+27% y-y; +14% for the trailing 12 months) after Covid-19 related disruptions whilst gross margins are rising (to record levels) and its cost structure falling. As a result, profitability has improved strongly with a return on equity of 40% for 3Q22, up from 13% in 2018. The stock has seen aggressive selling in 2022 driving valuations down to an extremely attractive 5x forward earnings and offering a trailing dividend yield of 7.5%. The balance sheet is strong with net cash equivalent to 0.6x equity (34% of market cap).

Hexindo Adiperkasa (HEXA, market cap US\$296mn) is the leader in heavy equipment in Indonesia focusing on sales and after sales service from global brands Hitachi and Bell. The Company has an extensive network offering full end-to-end services such as re-manufacturing, welding centers, e-services and training. HEXA will be a key beneficiary of the Indonesian government's upgrading of infrastructure in that country as well as expected strong growth in the mining, plantation and construction sectors of the economy.

Revenues continue to grow strongly (+42% y-y in 3Q22) feeding through to higher overall margins and rising profitability (return on equity rose to 35% (annualized) in 3Q22 from 15% in 2017). Whilst the stock has performed well, it trades on 5x forward earnings with a trailing dividend yield of 14.8% (it has a healthy payout ratio of 80%). The balance sheet is solid with a net debt to equity of 0.2x.

Dinh Vu Port (DVP, market cap US\$82mn) is the operator of a major downstream container port (capacity of 600,000 TEUs per annum) in the Hai Phong port cluster. DVP is a subsidiary of the Port of Hai Phong (HNX: PHP), which owns 51% of DVP. In addition, PHP is 93% owned by Vinalines (UpCoM: MVN), which is one of the largest port operators and shipping lines in Vietnam. DVP is expected to be a key beneficiary of manufacturing shifting from China to ASEAN.

Revenue growth has weakened slightly in 2022 following a high base the previous year but overall margins continue to rise (to a record level). As a result, return on equity increased to 28% in 3Q22, up from 22% in 2019. Valuations are extremely attractive; 6x forward earnings with a trailing dividend yield of 10.9% (healthy payout ratio of 72%). The balance sheet is very strong with net cash equivalent to 0.8x equity (57% of market cap).

Fund Facts

Management Fee 1.75%
Performance Fee 15%
Minimum Initial U\$10,000
Minimum Subsequent U\$100
Fund Domicile Ireland
Base currency US\$

Available Currencies US\$, GBP, SGD, EUR, JPY

Share Class S

Available Share Classes F,I,S,R, & J

Structure ICAV – UCITS

AIFM Quayside Fur

AIFM Quayside Fund Management
Investment Manager Nanjia Capital Limited
Depositary Société Générale S.A.
Sub-Custodian HSBC Vietnam

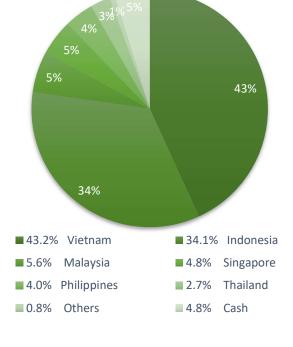
Clearing Broker BTIG, Viet Cap Securities

Legal Mayer Brown
Auditor Grant Thornton
Administrator CSC Fund Administration

(Ireland) Limited

Launch Date May 2020
ISIN CLASS S USD IE00BGRZGR85

Geographic Exposure





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The Fund has appointed as Swiss Representative Waystone Fund Services (Switzerland) SA, Av. Villamont 17, 1005 Lausanne, Switzerland, Tel: +41 21 311 17 77, email: info@ waystone.com. The Fund's Swiss paying agent is Helvetische Bank AG. The Prospectus, the Key Investor Information Documents, the Instrument of Incorporation as well as the annual and semi-annual reports may be obtained free of charge from the Swiss Representative in Lausanne. In respect of the Shares distributed in or from Switzerland, the place of performance and jurisdiction is at the registered office of the Swiss Representative. The issue and redemption prices are published at each issue and redemption on www.fundinfo.com. The information provided here is for general information only and historical performance is not a guide to current or future performance. The performance data do not take account of commissions and costs incurred on the issue and redemption of shares.

